



Attorneys & Counselors

WWW.AVMLAW.MX



AVM was founded in Monterrey, Mexico, in January 2001. Our goal is to provide legal services that exceed the expectations of the business community. We focus our efforts on helping our clients achieve their objectives, adopting their challenges as our own. Our aim is to create long-term relationships based on mutual trust and excellence.

The partners at AVM offer experience and a practical legal approach focused on the needs of our clients.

AVM is currently ranked in the category of General Corporate Law: Monterrey, in the guide published by Chambers Latin America for 2023.

For more information, please visit our website: www.avmlaw.mx



OUR GLOBAL PRACTICE



Our firm has a global presence through various alliances around the world.

AVM is associated with a U.S. law firm (MILLER CANFIELD) with a presence in Europe and Asia, which focuses on services in the financial and automotive industries.

Our alliances give us access to more than 3,100 lawyers, who practice in 82 offices and 32 jurisdictions in Latin America, Africa, Asia, Europe, the Middle East, and the United States, to provide legal services worldwide.

This allows us to reinforce our collaborative strategy, extensive resources, and a network of local, regional, and international relationships that have enabled our lawyers to work quickly, efficiently, and successfully for our clients.

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Additionally, we are members of "The Legal Alliance of Americas." The firms in the Alliance seek to provide coordinated superior legal services across the American continent. It also allows its members to offer comprehensive services in the jurisdictions of North and South America, utilizing their resources and expertise in various areas of law.

We aim to work with highly trained individuals, apply best practices, and deliver the best possible outcomes. We understand the businesses, organizations, and industries of our clients and seek to protect their best interests. Our reputation rests not only on legal expertise but also on our business advice and insights.

AREAS OF PRACTICE



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FOREIGN INVESTMENT, INCENTIVES FOR MAQUILADORAS, SPECIAL PROGRAMS AND BENEFITS FOR EXPORTERS (IMMEX, PROSEC, VAT CERTIFICATION)

We advise our international clients in the process of establishing their operations in Mexico, from incorporation, to the purchase or leasing of real estate, and with their day-to-day operations. Additionally, we seek the highest number of benefits through special programs for exporters, such as IMMEX, PROSEC, and VAT refund certification processes.



REAL ESTATE LAW

We advise our clients in national real estate planning and ensure that the property they intend to acquire or lease has a clear and continuous historical chain of ownership, thus guaranteeing a legally reliable operation. Our real estate practice often involves our environmental, corporate, financial, and tax lawyers, allowing us to handle all aspects of a real estate transaction.



ENVIRONMENTAL LAW

We have a robust environmental practice that includes auditing services, permits, and regulatory compliance; our experience is widely recognized for our proactive approach to preventing our clients from incurring environmental contingencies. Our services in this area include:

- (i) Assessment of compliance with environmental standards and the status of companies and properties, including remediation actions and regularization strategies for complete environmental compliance;
- (ii) Development and implementation of strategies, compliance management, and obtaining environmental permits and/or authorizations for our clients' various activities and operations, or for a specific property; and
- (iii) Structuring, negotiation, and monitoring of remediation and regulation proposals for contaminated properties.



IMMIGRATION ISSUES

We offer a wide range of legal immigration and naturalization services to our clients, carefully crafted by our lawyers to meet each client's needs. Our immigration services practice has grown to include representation of international clients in work and residence visa applications, as well as in compliance audit procedures.



CORPORATE LAW

We advise national and foreign companies, and individuals and legal entities, on issues related to the structure, creation, and daily operations of their commercial and industrial operations, including assistance in all types of agreements, transactions, and business negotiations to secure both their business objectives and legal positioning. We constitute, organize, and structure all types of business entities for our clients, including corporations, investment promoters, limited liability companies, trusts, and other specific legal vehicles.



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MERGERS AND ACQUISITIONS

Our mergers and acquisitions practice allows us to support our clients in determining the most efficient structure for their transaction, from an operational, accounting, and tax perspective, negotiating and documenting the transaction, as well as resolving contingencies and meeting closing conditions in the most efficient manner. We carefully review all relevant aspects of transactions from the various legal disciplines in our firm, including tax, labor, litigation, economic competition, intellectual property, real estate, and environmental perspectives, to provide our clients with the most comprehensive, efficient, and legally secure legal advice.

Our firm serves as the lead advisor for both public and private companies in relation to all types of mergers and acquisitions transactions, including private equity investments, co-investments, acquisitions, and sale of subsidiaries and other assets, as well as in delisting operations in the securities market.



ECONOMIC COMPETITION

Our firm handles relevant matters in economic competition, including those related to control groups derived from mergers or acquisitions, unilateral conduct, market investigations, and administrative litigation in matters of economic competition, working with a wide range of industries that are under the constant scrutiny of the Federal Economic Competition Commission.

Additionally, we act as independent third parties before the Federal Economic Competition Commission, to certify compliance with the commitments made by our clients with said authority and with members of the relevant industrial or commercial sectors. We also support our clients in the design and implementation of economic competition compliance programs.



CORPORATE FINANCES AND SECURITIES LAW

Through this practice, we advise and represent issuers, creditors, private equity funds, underwriters, and guarantors in a wide range of debt issuance transactions and equity transactions, both public and private, including:

- Secured and unsecured commercial loans
- Initial and secondary public offerings
- Debt restructuring
- Debt placement
- Syndicated loans



TAX ADVICE AND STRATEGY

We offer a wide range of federal, state, municipal, and international tax planning services, as well as representing our clients before governmental agencies and courts on tax matters. These include innovative and creative operations within the framework of applicable legislation, allowing efficient management of our clients' tax burden.



LITIGATION

We have developed a successful practice specializing in administrative, tax, civil, commercial, labor, and environmental litigation. Our litigation practice combines rigorous analysis, strategy, practical skills, and extensive experience to effectively represent our clients in federal and state courts, and arbitration boards throughout Mexican territory. If a favorable solution is not achieved in the pre-litigation stages, we litigate our cases with utmost diligence to achieve the desired outcome.



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FAMILY BUSINESSES, TRUSTS, AND ESTATE PLANNING

We are prepared to meet the needs of family businesses, including financial, tax, estate, and investment planning. Our lawyers offer services in estate management structures, such as tax planning, trust formation and management, inheritance, and succession planning for ongoing businesses.

Our lawyers have extensive experience representing investment entities, individuals, and families in a wide range of mergers, acquisitions, and dispositions, real estate transactions, construction contracts, and acquisition of all kinds of assets.

Our team advises family businesses in relation to their operations and compliance with their daily obligations, including the coordination of public accountants and estate advisors.



LABOR LAW

We represent our clients in the management of employment and labor matters at the federal and state level, as well as relations between our clients and their employees, and unions.



HYDROCARBON LAW

Our firm has successfully participated in operations related to the hydrocarbon industry, particularly with clients whose main operation involves the storage, transportation, and sale of oil products.



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